

Leonard (Len) Prescott is Vice President and Florida State Counsel for First American Title Insurance Company and is located in Coral Gables, Florida. With a varied background in securities, insurance, and real estate, Len uses his first-hand experience and broad industry perspective to oversee the activities of the company's Florida Underwriting Department. Along with crafting solutions to even the most complex underwriting issues, Len develops and presents educational programs for First American's Production Staff and Agents throughout the State, and frequently represents the interests of First American and its title agents in regulatory matters. Prior to joining the company as Florida State Counsel, Len served as Underwriting Counsel in Miami for several of the largest national title insurance underwriters. He graduated, summa cum laude, from the University of New Hampshire, and is a member of the Academic Honor Society Phi Beta Kappa. He received his law degree from the Georgetown University Law Center. Len is a 2013 National Excellence Award Winner for First American, is a proud member of the Florida and American Land Title Associations and the Real Property Sections of the State Bars for Florida and Maryland.

