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| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  | | --- | | **In This Issue:**  [Message from the President](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#President)  [FLTA Members Helps Harper TX](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Strong)  [2021 Lobby Days (Virtual)](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Lobby)  [CLT Applications Open](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#CLT)  [Annual Deadlines for DFS](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Convention)  [Cyber Fit New Year's Resolution](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Cyber)  [2021 Webinar: How to Handle a Claim](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Claim)  [FLTA On Demand Library Grows with New Course](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Giving)  [Legislative Update](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#OPPAGA)  [Wells Fargo Agent Update](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Wells)  [TIFPAC Contributions Made](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#PAC)  [Useful Links](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Links) | |  | | **Welcome New Members:**  All American Land Title Insurance Agency  Approved Statewide Title  Avanze Business Solutions  Brownstone Title Services  Capital Hills Title Services  Certified Title and Escrow  Forever Home Title  International Title and Escrow  Ment Title  Lincoln Land Services  Marx Rosenthal PLLC  NE Florida Mobile Notary  Nexstar Title and Escrow  Premier Reputation Title  Premium Title Services  Primary Title Agency  Priority National Services  Security Assurance Facilitation Experts  Southern Capital Title Co.  Trusted Title Services | |  | | **Upcoming FLTA Events:**  3/2: [Membership Committee Monthly Call](https://www.flta.org/event-4086009)  3/3: [Cyber Security Monthly Call](https://www.flta.org/event-4086202)  3/8: [Education Committee Monthly Call](https://www.flta.org/event-4089079)  3/8-10: [FLTA Virtual Lobby Days for 2021 Session](https://www.flta.org/event-4165445)  3/9: [FLTA Agents Section Monthly Call](https://www.flta.org/event-4085195)  Committee meetings are limited to FLTA membership. Contact [Jena Daly](mailto:jena@flta.org) to receive call information. | |      |  |  | | --- | --- | | |  | | --- | | **Message from President Len Prescott**  Dear fellow members,  I would like to start this message by acknowledging the steady leadership and excellent work of our association staff, our Board of Directors (BOD), and everyone who is contributing so significantly with our various committees and working groups.  A quick review of the other sections of this Newsletter will reveal the current efforts and priorities of our Association being powered by our industry’s most dedicated professionals.  Despite the incredible challenges of the current pandemic, I am very grateful and proud that our Association is in a stronger position at this moment, both financially and structurally, than it was before the pandemic hit us around this time last year.  And we have big plans and opportunities to continue our success.  A big focus for this coming month will be our first fully virtual Lobby Days.  Those of you that have participated in past years already know that Lobby Days has become one of the most important and impactful events of our Association as we generate awareness and engagement between FLTA members and key policymakers around current Association legislative priorities and promote the overall benefits that the title insurance and real estate settlement industry provides.  And now this event is open to easier access and more participation by being virtual.  Are you interested in participating?  Get more [specific details](https://www.flta.org/Admin/Settings/Emails/EmailContentProvider.aspx?emailId=162601340#Lobby) and [register](https://www.flta.org/event-4165445).  Another big focus that I would like to highlight starts with the charitable action of past BOD member, Aaron Davis, who has travelled to Texas to help with the natural disaster caused by their recent storm.  Our Association was inspired by Aaron’s efforts and has contributed $250 to the [Harper, TX, Fire Department GoFundMe Account](https://www.gofundme.com/f/winter-storm-disaster-2021) and we encourage any interested members to contribute individually as well.   I know that giving back is an integral part of who we are as individuals, and I am very proud that our Association is evolving in a way that will put formal structure and resources around these efforts.  What started with our BOD decision to donate $20,000 to be split between five Florida area food banks with  increased demands created by Covid-19 and a call to action for our members that was met with so much enthusiasm has now evolved into formal BOD approval to establish an FLTA affiliated Charitable Action Foundation with 501(C)(3) status and a commitment to strengthening the communities where our members live and work.  We envision our foundational philanthropy will not be simply about writing a check.  This new organization will put structure around our ongoing relationships, collaborations, shared missions to serve our communities, and the giving of our time and talents to specific need driven challenges as well as the broader long-term goals.   Our Foundation will heighten our Association’s identity internally and externally.  The scientific research, and the development and rollout of vaccines gives us hope that the dark and isolating days of this pandemic are numbered.  And in its wake, we will have an opportunity to connect in ways both old and new in order to advance the interests of our title insurance and real estate settlement industry in Florida and to serve our communities better than we have before.  I hope this newsletter contains information that is helpful for you and that you are also proud and engaged in our Association.  Your ideas, comments and questions are always welcome!  I can be reached at [lprescott@firstam.com](mailto:lprescott@firstam.com).  Respectfully,  Len Prescott  2020-2021 President | | |

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| |  |  |  |  | | --- | --- | --- | --- | | |  | | --- | | **FLTA Member Leads Recovery Effort**  Aaron Davis flew from Tampa, Florida, to Austin, Texas, on Friday — because he wanted to help people affected by the snow and ice storm.  Florida Good Samaritan Dubbed 'Tampa Chainsaw Man' Helping Texans in Deep-Freeze Crisis"I just felt incredibly guilty sitting down in Tampa, Florida, in the sunshine watching the rest of the country suffer," Davis, 45, tells PEOPLE. "I've weathered many storms in my life in Florida, the hurricane capital of the world."  During the last Florida hurricane, he bought and delivered generators to people in need. "I just try to step up and do what I can," he says.  A business owner (his company does remote real estate closings), Davis told his staff he was taking a month off to volunteer in Texas. "I felt the need to be feet on the ground in Texas to help out however I could," he says.  Read the complete story on [People Magazine](https://people-com.cdn.ampproject.org/c/s/people.com/human-interest/florida-good-samaritan-helping-texans-winter-storm/?amp=true).  Through Aaron's work with the Harper, TX Fire Department a GoFundMe account has been created calling for funds to assist the community. Aaron has gone on to say, the need is absolutely real and any amount will be a great help.  GoFundMe Account: [Harper Winter Storm Disaster 2021](https://www.gofundme.com/f/winter-storm-disaster-2021). | |  | | **2021 Lobby Days**  **A Virtual Event Not to Miss** | | |
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| |  |  |  |  | | --- | --- | --- | --- | | |  |  | | --- | --- | | |  | | --- | | [Register Here](https://www.flta.org/event-4165445) | | | **March 8-10, 2021**    With social distancing we bring *Lobby Days* to you this year. Plan to tune-in to hear from **Senator Kathleen Passidomo;** Agents Section Lobbyist, **David Daniel**; lobby team of the **Florida REALTORS**; **Chris Morton**, SVP of Public Affairs with the American Land Title Association and industry leaders in an update of legislative activity impacting the industry.  Attendees are not required to attend every meeting and some meetings will be available for playback. Be part of the conversation and set your schedule best for you. Attendees will receive calendar invites for the individual speaking times the week prior.  There is no cost for members for this event though [registration](https://www.flta.org/event-4165445) is required for access.  Due to legislative calendar some presentation times may not be announced until the week prior.  ***Have Your Voice Heard and Join Us.*** | | |
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| |  |  | | --- | --- | | |  | | --- | | **Attendees will have a better understanding of:**   * What a Title Agent should do when a claim is made under a policy of title insurance they issued * Title insurance policies from a claims counsel's perspective * Ensuring a title agent's closing file is claims ready * The interaction between title agent and title underwriter when a claim happens | |      |  |  | | --- | --- | | |  | | --- | | **Chris McChesney, Esq.**  Regional Claims Manager   North American Title  Insurance Company  **Registration Required.**  Members: Complimentary  Non-Members: $100/attendee.  This webinar is approved for CE and pending approval for CLE Credit. | | |
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| |  |  | | --- | --- | | |  | | --- | | **Chairman's Club - $2,500**  **President's Club - $1,000**  **Ambassador's Club - $500** | |  |  |  | | --- | --- | | |  | | --- | | **Gold Club - $250**  **Silver Club - $100**  **Friend Club - $\_\_\_\_\_** | | |

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