



## TALLAHASSEE REPORT

### The Florida Land Title Association's Newsletter.

This newsletter is designed to bring you information that has occurred within the association and industry in the previous month. We hope you will find this to be informative and keep you up-to-date.

**AccuTitle**  
TitleFusion  
landtech  
Closers' Choice  
TrackerPro

**SPECIAL OFFER!**  
Switch to an AccuTitle  
Product and get  
**3 months free!\***

  
\*Offer is subject to terms and conditions,  
must be a NON-AccuTitle customer



### New Members

- Okee-Tantie Title Company Inc.
- Jewel Stone Title Insurance Agency • 1031 Exchange Connection • Titlemark LLC
  - Miller Johnson Law Group
  - Mortiles • DomiDocs • Pythonic Corporation • Home Sweet Home Title • DataTrace • Blue

Brick Title and Escrow • Legally  
Notarized



**Now is the perfect time to become a member of  
the Florida Land Title Association (FLTA) and  
take advantage of our exclusive**

**New Member Special!**

With this limited-time offer, secure your FLTA membership till 2025 for just \$600 and access a world of benefits that will propel your success in the title industry!

Don't miss out on:

- Continuing Education: Stay at the forefront of industry advancements with our CE/CLE webinars.

- Cyber Security Insights: Safeguard your clients and transactions with essential knowledge on cyber security.
- Monthly Tallahassee Report: Stay informed with legislative updates impacting the title industry in Florida.
- Discounted Annual Convention: Connect with industry experts, attend educational sessions, and explore exciting networking opportunities.
- FLTA Member CommUnity: Engage with like-minded professionals, collaborate, and share ideas.
- Networking Events: Build valuable relationships within the industry at our state-wide events.

Now is your chance to thrive in the title industry! Don't wait any longer - join the FLTA and embrace a future filled with success and growth.

[Become a member today!](#)

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## **ANNOUNCEMENTS & UPCOMING EVENTS**

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A promotional graphic for the Florida Land Title Association (FLTA) scholarship opportunities. The background is white with yellow hexagonal patterns. On the right, a young woman with long brown hair and glasses smiles while holding a brown folder. The text is in blue and black. The FLTA logo, featuring a map of Florida, is positioned near the woman. The bottom section has a yellow background with the deadline information.

**FLORIDA LAND TITLE ASSOCIATION**

"Scholarship Opportunities."

**Empowering the Next Generation.**

The FLTA is dedicated to empowering future generations through education, honoring the legacies of these remarkable individuals, and promoting excellence in the title industry.

Apply now for a chance to be recognized and supported in your academic journey!

**FLTA**  
Advocate. Connect. Educate.

Jena@FLTA.org

**Deadline is  
September 15, 2023**

www.FLTA.org

The Florida Land Title Association proudly presents the 2023 Sam D. Mansfield, Marjorie S. Schwartz, and John Starr Thornton, Jr. Memorial Scholarships.

- The Sam D. Mansfield Memorial Scholarship, established in 1985, pays tribute to Mr. Sam Mansfield, a Past-President of FLTA, who valued education and civic engagement.
- The Marjorie S. Schwartz Memorial Scholarship, added in 2001, commemorates Marge, another FLTA President, and a strong supporter of our Association.
- The John Starr Thornton, Jr. Scholarship, introduced in 2003, celebrates an exceptional FLTA member and title industry leader.

Scholarships are funded by the convention silent auction facilitated by [PRG Staffing](#) and sponsors [Old Republic National Title Insurance Company](#) and [REAL RES](#). Each scholarship award amounts to \$1,000.00.

Don't miss this opportunity to be recognized and supported in your academic journey!

Apply now and empower your future through education.

[More Information](#)



## [Florida, Live Where You Vacation!](#)

Join us this November for the highly anticipated FLTA Convention in Orlando! Prepare for an enriching event dedicated to business

education, networking, and meaningful member engagement. Secure your seat by registering now!

Take a look at the [schedule](#) and be sure to not miss out on CE/CLE topics like:

- AI and ChatGPT;
- Seller Impersonations: Tips to Help You Stop These Scams in their Tracks; and
- We Can't Make this SHenanigansT Up!

Get ready to be productive and have a blast! This convention is an opportunity you won't want to miss.

[Register Today!](#)

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Presented by



**FLTA Golf Tournament:**  
**Tee Off for a Worthy Cause!**

Join us for the highly anticipated FLTA Golf Tournament, benefiting the FLTA Charitable Action Foundation. This exciting event is scheduled on the eve of the convention and welcomes all members and future members to participate.

Separate from convention registration, the golf registration allows you to join in the fun without attending the convention. Whether you're part of a foursome or an individual golfer, we'll help you find the perfect team.

Save the date: November 5, 2023, at 12:30 PM, at the beautiful Shingle Creek Golf Club in Orlando, Florida.

Don't miss out! Register your foursome as soon as possible to secure your space. It's an excellent opportunity to make a difference and have a great time!

Golf Rates	
Single Player:	\$150
Foursome:	\$500

[Save Your Spot](#)



[2023 FLTA Convention](#)



## Exhibitor & Sponsorship Registration

By securing a sponsorship, your brand will gain valuable exposure and connect with industry professionals, thought leaders, and potential clients. Elevate your brand's presence at the FLTA Annual Convention and make a lasting impact.

While some sponsorships remain available, **exhibitor space is sold out**. Remaining sponsorships and/or advertising purchases must be secured by September 15th to be included in convention print material.

### Remaining Sponsor Opportunities



**ADVOCATE**

### FREC Schedules Workshop

The Florida Real Estate Commission (FREC) has scheduled a workshop to discuss the Foreign Purchaser affidavits as prescribed by this year's [SB 264](#). The workshop will take place on September 12th in Orlando. View the notice for complete details.

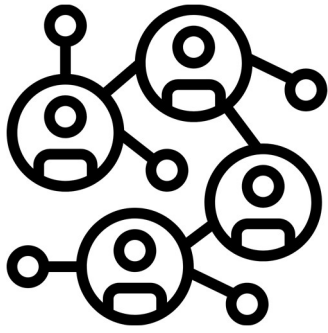
#### **Notice of Meeting/Workshop Hearing**

RULE NO.: [61J2-10.200](#)      RULE TITLE: Buyer's Affidavits; Form

The Florida Real Estate Commission announces a workshop to which all persons are invited.

DATE AND TIME: Tuesday, September 12, 2023,  
1:00 p.m. - 5:00 p.m., ET

[Register Today](#)



**CONNECT**

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**FLTA NETWORKING EVENT:**



**Hosted at BankUnited  
Tampa, Florida  
September 20, 2023  
6:00pm - 8:00pm**



NETWORK WITH TITLE INDUSTRY  
PROFESSIONALS WHILE ENJOYING  
WINE AND BEER  
@  
HORS D'OEUVRES

**Sponsored By:**



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**FLTA Networking Event:**  
**Tampa, Florida**

September 20, 2023  
6:00 PM - 8:00 PM  
Tampa, Florida

Join us on September 20, 2023, from 6 pm to 8 pm at BankUnited in Tampa, FL, for an unforgettable networking event. Delight in wine and beer tasting, indulge in hors d'oeuvres, and connect with professionals in the Title Industry. Spaces are limited, so secure your spot now! Don't miss this exclusive opportunity to enhance your network.

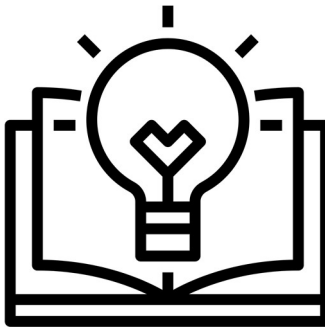
Sponsored By:





**OLD REPUBLIC TITLE**

Reserve Your Spot Today



**EDUCATE**

**FLTA WEBINAR SERIES:  
ALTA BEST PRACTICES 4.0  
UPDATES AND  
MODIFICATIONS**

**21** SEPTEMBER 2023 **1:00PM - 2:00PM** **FREE FOR MEMBERS**

APPROVED FOR CE AND CLE CREDIT  
PRE-REGISTRATION REQUIRED

SPONSORED BY: **Skyline**  
LIEN SEARCH

**JOIN NOW** [www.FLTA.org](http://www.FLTA.org)

**THERESA WILLIAMSON  
SPEAKER**

## **FLTA Webinar Series:**

## **ALTA Best Practices 4.0 – Updates and Modifications**

September 21, 2023  
1:00 PM - 2:00 PM  
Online Webinar

- Each of the seven Best Practices
- Recent updates to the Best Practices
- How to start implementing the Best Practices standards

This webinar is approved for CE and CLE  
Credit

**Pre-Registration Required**

**Fees to Attend:**

<b>Members</b>	No Charge
<b>Non-FLTA Members</b>	\$100

Tired of paying non-member fees?

[Join today!](#)

**Agency and Law firm memberships are \$600 and won't renew until 2025** and includes employees in the office. Additional branches, only \$100 each. [Contact us](#) for more information.

[Register Today](#)

[Become a member today!](#)



## [\*\*Mortgage Payoff Fraud Spikes!\*\*](#)

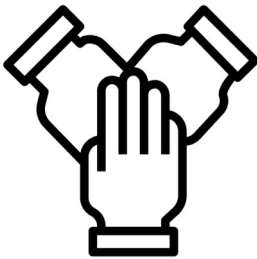
Home sales may be down, but fraudsters are amping up on Mortgage Payoff Fraud. This alarming trend is significantly impacting our industry and can be devastating to a title agency due to the size of the loss.

### **What is Mortgage Payoff Fraud?**

Mortgage Payoff Fraud is a deceptive scheme where fraudsters attempt to manipulate the mortgage payoff process during a real estate transaction. They may falsify information related to mortgage payments or attempt to divert funds meant for mortgage payoff to their own accounts. This can lead to serious financial repercussions for both the title insurer, title

agent, and the parties involved in the transaction.

[How to fight back?](#)



## **Committees**

### **GOVERNMENT AFFAIRS COMMITTEE**

Purpose: The Committee shall investigate and make reports on laws and decisions which vitally affect the abstract and title business in Florida.

### **EDUCATION COMMITTEE**

Purpose: Provide educational opportunities to the membership and potential membership of the Association.

### **MEMBERSHIP COMMITTEE**

Purpose: Expand the Membership of the Association.

### **CYBER SECURITY COMMITTEE**

Purpose: The committee focuses on technology affecting the Title Industry and to assist in the development and promotion of cyber fraud awareness.



Download the new FLTA App,  
powered by Wild Apricot!

Members now have access to a comprehensive directory, upcoming events, and easy registration with just a click of a button. Stay up to date on everything happening with FLTA and connect with fellow members.

Login is the same as your  
FLTA account.



## FLTA CommUnity

FLTA Members, did you know the FLTA offers members an **exclusive** title industry social platform called CommUnity?

### Current Open Forums

- Just for Fun
- Share a Success
- Vacation or Travel
- Cyber Security, what is it and what do we need to know.
- CommUnity Chatter

[CommUnity Login](#)



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## FLTA Career Center Account Benefits

[Post Your Resume](#) • [Apply For Jobs](#) • [Get Job Alerts](#)  
[Get Started Today!](#)

**Are you an [employer looking to hire](#)? Do you know someone  
interested in a [career in the Title Industry](#)?**

The FLTA has you covered. Check out [Florida Runs on Title Insurance](#) to learn  
more.

Florida Runs on Title Insurance™ is trademarked by the Florida Land Title  
Association (FLTA).

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Let's stay connected through all of our social networks including LinkedIn,  
Facebook Instagram, and Twitter.



Florida Land Title Association's mission is to support the land title profession  
for the protection of property rights and the integrity and security of real estate  
transactions.

This message was sent to you by FLTA

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